

## Swatpro Strategic Rational for Subcontracting

Swatpro provides compelling benefits to young people, adults, employers, the community and the FE sector

Enhances the opportunities available to young people and adults



Working within a partnership enhances the exposure and information to a wider range of vacancies, opportunities, delivery models and services, a stand alone provider delivering in a single geographic area could not achieve. Access to the skills, knowledge and resources across the partnership adds value and benefit to the proposition for thew service

Fills gaps in niche or expert provision and provides better access to training and improves learning



Specialist, niche and expert provision is expensive to deliver for an employer or provider with the expertise and the resources, particularly providing the wider wrap around resource, systems and processes essential for a successful provision to be high quality and compliant in the Government funded training environment. Swatpro provides the specialist wrap around service to enable niche and expert provision that would not exist without it

Quality focused model that provides an enhanced service to employers and learners



A lead quality improvement, compliance and performance management system provides confidence to employers and learner customers. They recognise this enables the employer or provider partner to deliver their niche provision playing to their strengths, with a lead organisation providing expert quality and compliance infrastructure and environment, providing the best possible service to the customer.

Better together



Shared resources, standardised systems and processes and shared best practice provides the environment for the employer or provider partner to operate and improve more effectively compared to operating in isolation as a sole main provider. Challenge, new ideas and peer to peer knowledge transfer across the partnership enhances the partner.

Cost effective and value for money



Shared Management Information, Quality, Compliance, Contract Management, Safeguarding, Virtual Learning Environment and Business Development systems and processes provides cost savings. Without the partnership each partner would require said systems, resource and processes, at a cost much greater than the 10% service fee.

